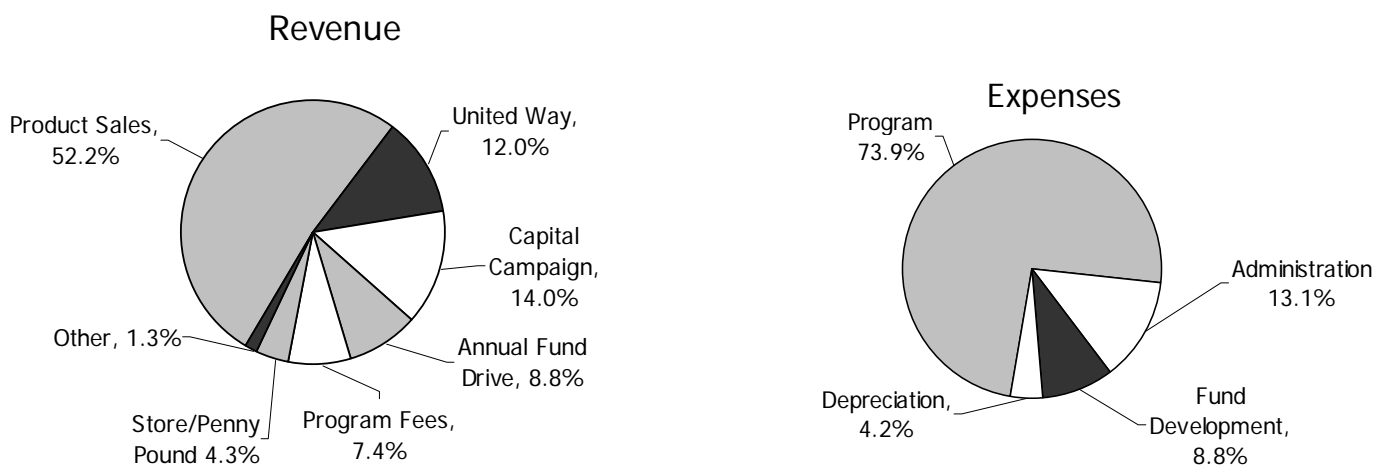




**Welcome** to the 2010 Girl Scout Cookie Program! Let us take this opportunity to thank you for your support of your troop's activities and Girl Scouts, Hornets' Nest Council. This year we have **a new cookie, Thank U Berry Munch**, which has the tartness of real cranberries, sweetened by white chocolate chips. Crispy Rice adds a great crunch. All of our cookies have 0 grams of trans fat.

By participating in the 2010 Cookie program, girls have the opportunity to discover all of the wonderful things their troop can do with proceeds from the cookie program, connect by setting goals and take action by developing a plan to achieve their goals. Through this process, girls also learn money management, team work and ethical decision making, all valuable skills to help them develop into strong and resourceful women.

In addition to earning money to support troop activities, you are participating in a service project for your Council. All of the money earned from the cookie sale remains in Hornets' Nest Council. The cookie sale is essential to the success of Girl Scouting. Below are charts to show you the sources of our income (52.2% comes from Product Sales, the vast majority of that from the cookie sale). It also illustrates how the money is used to bring the Girl Scout program to the girls in Girl Scouts, Hornets' Nest Council.



The 2010 Cookie Incentive program has been developed by a volunteer Product Sales Task Group in response to troop evaluations and, most importantly, **voting by girls as to the items they prefer**. The incentive program is designed to acknowledge the individual girl's accomplishment, promote teamwork among the girls in the troop. Incentives are a thank you to the girls for their efforts. Proceeds from the Cookie Program provide money for the troop's activities and trips.

Please take the time to read The Cookie Book! This booklet is designed to provide you with step-by-step instructions and should contain all you need to know. If you have any questions after attending training and reading the materials, please call your Service Unit Product Sales Manager.

Girl Permission Slip  
Cookie Sale 2010

\_\_\_\_\_ a member of Girl Scout Troop \_\_\_\_\_ has my permission to participate in the 2010 Girl Scout Cookie Sale. In granting my permission I understand and agree to the following:

- My daughter must be a currently registered Girl Scout which covers her Girl Scout insurance.
- When selling cookies, Daisies, Brownies and Juniors must be accompanied by an adult. Cadettes and Seniors, must be supervised by adults and should sell with a buddy.
- This permission slip must be turned in to the troop cookie manager in order to receive an order card.
- I agree to accept responsibility for the cookies and the money she receives and will assist her in making prompt payments for cookies entrusted to her.
- The cookie sale does not begin until January 1, 2010, If we do not abide by this date, my Girl Scout will forfeit all of the incentives she might have earned.
- Cookies cannot be returned.
- Money is due for cookies no later than March 11, 2010.
- The proceeds earned from the cookie sale belong to the troop and not to my Girl Scout.
- We will not collect money for the cookies before delivering them.
- Girl Scouts of the USA prohibits the sale of cookies on the internet. Girls may email friends and family.

Parent/Guardian Signature \_\_\_\_\_ email address: \_\_\_\_\_

Parent/Guardian name (please print) \_\_\_\_\_



Address \_\_\_\_\_ City/State \_\_\_\_\_ Zip \_\_\_\_\_

Phone (H) (\_\_\_\_) \_\_\_\_\_ (W) (\_\_\_\_) \_\_\_\_\_












By initialing I agree to the optional Older Girl Incentive plan: Girl \_\_\_\_\_ Parent \_\_\_\_\_

By initialing I agree to donate the cost of incentives cost to the GSHNC Family Campaign Girl \_\_\_\_ Parent \_\_\_\_\_

**Girl Scouts, Hornets' Nest Council  
2010 Cookie Sale Incentives for Girls**

<p align="center"><b><u>Initial Order Incentive</u></b></p> <p>Each girl who sells 150 – 175 packages on her <u>initial order only</u> receives an initial order incentive. This is the only time girls may earn these items. Girls will receive them when they get their cookies. Girls selling 175+ receive both items.</p>	 <p align="center">Doodle Frame 150-174 packages</p>	 <p align="center">Wristlet Wallet 175+ packages</p>
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**The following items are based on final totals at the end of the sale.**

 <p align="center"><b>200+</b></p>    	<p align="center">Packages</p>	<p align="center">Incentive Items</p>	     
	<p align="center">12-74</p>	<p align="center">Participation Patch</p>	
	<p align="center">75-124</p>	<p align="center">Participation Patch, Bandana</p>	
	<p align="center">125-174</p>	<p align="center">Participation Patch, 100+ bar, Bandana, Playing Cards (Girls must sell 100 packages to get 100+ bar)</p>	
	<p align="center">175-199</p>	<p align="center">Participation Patch, 100+ bar, Bandana, Playing Cards, Journal</p>	
	<p align="center">200-299</p>	<p align="center">Participation Patch, 200+ bar, Bandana, Playing Cards, Journal, Tee Shirt</p>	
	<p align="center">300-399</p>	<p align="center">Participation Patch, 300+ bar, Bandana, Playing Cards, Journal, Tee Shirt, Tote</p>	
	<p align="center">400-499</p>	<p align="center">Participation Patch, 400+ bar, Bandana, Playing Cards, Journal, Tee Shirt, Tote, *blanket, \$35 Cookie Dough</p>	
	<p align="center">All girls selling 500+ will be recognized and given their DVD players, Frames, Cameras and TVs at a Cookie Celebration or parents will need to pick them up at Promise Provisions Girl Scout Store.</p>		
	<p align="center"><i>After selling 500+ packages, girls receive all items above and then choose one item below at the appropriate level below.</i></p>		
<p align="center">500-749</p>	<p align="center">Participation Patch, 500+ bar, Bandana, Playing Cards, Journal, Tee Shirt, Tote, *blanket, \$35 Cookie Dough, Portable DVD player or \$70 Cookie Dough</p>		
<p align="center">750-999</p>	<p align="center">Participation Patch, 500+ bar, Bandana, Playing Cards, Journal, Tee Shirt, Tote, *blanket, \$35 Cookie Dough, Digital Picture Frame or \$100 Cookie Dough</p>		
<p align="center">1000-1499</p>	<p align="center">Participation Patch, 1000+ bar, Bandana, Playing Cards, Journal, Tee Shirt, Tote, *blanket, \$35 Cookie Dough, Digital Camera or \$150 Cookie Dough</p>		
<p align="center">1500+</p>	<p align="center">Participation Patch, 1000+ bar, Bandana, Playing Cards, Journal, Tee Shirt, Tote, *blanket, \$35 Cookie Dough, LCD 19" TV or \$200 Cookie Dough</p>		

**INCENTIVES ARE FOR GIRLS ONLY. ADULTS DO NOT RECEIVE THEM.  
Each troop will receive 2 volunteer patches.**

The top 3 sellers for GSHNC will receive a plaque or trophy and the following Cookie Dough: **top seller \$200, second \$150, third \$100.** Each Service Unit top seller will receive an Amanda Panda, pictured at the right.

Cookie Dough is redeemable at GSHNC only at the Promise Provisions Girl Scout Store, any GSHNC camp site, or any council or Service Unit event. Cookie Dough is not redeemable for catalog orders from Girl Scout Merchandise (GSM) at GSUSA. All Cookie Dough must be used by December 17, 2010.

\*Note: The blanket is 33" x 60", the size of a lap throw.

